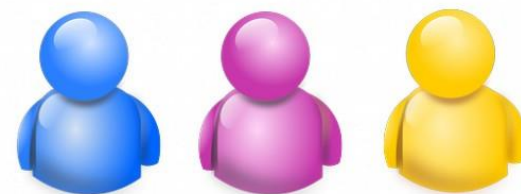


知人用人 MBTI量表

講師：高明智

2020年02月15日



訓練目標

- 自我認知，了解自己也了解別人，學習去關懷與尊重別人，作為建立團隊的具體根據。
- 認識自己，了解自己的優點與缺點，掌握自己的職業適性，讓自己的生涯發展更順利。



自我認知的重要性

- 了解自己的長處、潛能與限制，提昇對自我正確評價。
- 經營自己、自我超越，自我改善以朝向自我實現邁進。
- 能設身處地更容易去了解別人，有助於好的人際互動。



MBTI量表

邁爾斯-布里格斯性格分類指標
(Myers-Briggs Type Indicator, 簡稱MBTI) 是性格分類理論模型的一種，其基本理論是根據瑞士心理分析家卡爾·榮格於1921年所出版的書籍《心理類型》。

最先的研究者是美國心理學家凱薩琳·布里格斯及其女兒伊莎貝爾·邁爾斯。

MBTI 是一種自我評核的性格特質問卷，在美國已廣泛地受人採用，能幫助你了解自己屬於那種性格類型。



MBTI將人分為16型



		實感型 S		直覺型 N	
		兼思考型 T	兼情感型 F	兼思考型 T	兼情感型 F
內向型 I	兼判斷型 J	ISTJ 海狸 (信託者型)	ISFJ 鹿 (保存者型)	INTJ 章魚 (科學家型)	INFJ 狼 (作家型)
	兼彈性型 P	ISTP 蛇 (工技者型)	ISFP 樹懶 (藝術家型)	INTP 貓頭鷹 (建築師型)	INFP 貓鼬 (追求者型)
外向型 E	兼判斷型 J	ESTJ 蜜蜂 (行政者型)	ESFJ 大象 (推銷員型)	ENTJ 獅子 (元帥型)	ENFJ 狗 (教育家型)
	兼彈性型 P	ESTP 狐狸 (促進者型)	ESFP 水獺 (藝人型)	ENTP 鸚鵡 (發明家型)	ENFP 海豚 (記者型)

填寫量表時間

What's Your Personality Type?

Use the questions on the outside of the chart to determine the four letters of your Myers-Briggs type.
For each pair of letters, choose the side that seems most natural to you, even if you don't agree with every description.

1. Are you outwardly or inwardly focused? If you:

- Could be described as talkative, outgoing
- Like to be in a fast-paced environment
- Tend to work out ideas with others, think out loud
- Enjoy being the center of attention

then you prefer
E
Extraversion

- Could be described as reserved, private
- Prefer a slower pace with time for contemplation
- Tend to think things through inside your head
- Would rather observe than be the center of attention

then you prefer
I
Introversion

2. How do you prefer to take in information? If you:

- Focus on the reality of how things are
- Pay attention to concrete facts and details
- Prefer ideas that have practical applications
- Like to describe things in a specific, literal way

then you prefer
S
Sensing

- Imagine the possibilities of how things could be
- Notice the big picture, see how everything connects
- Enjoy ideas and concepts for their own sake
- Like to describe things in a figurative, poetic way

then you prefer
N
Intuition

ISTJ
Responsible, sincere, analytical, reserved, realistic, systematic. Hardworking and trustworthy with sound practical judgment.

ISFJ
Warm, considerate, gentle, responsible, pragmatic, thorough. Devoted caretakers who enjoy being helpful to others.

INFP
Idealistic, organized, insightful, dependable, compassionate, gentle. Seek harmony and cooperation, enjoy intellectual stimulation.

INTJ
Innovative, independent, strategic, logical, reserved, insightful. Driven by their own original ideas to achieve improvements.

ISTP
Action-oriented, logical, analytical, spontaneous, reserved, independent. Enjoy adventure, skilled at understanding how mechanical things work.

ISFP
Gentle, sensitive, nurturing, helpful, flexible, realistic. Seek to create a personal environment that is both beautiful and practical.

INFP
Sensitive, creative, idealistic, perceptive, caring, loyal. Value inner harmony and personal growth, focus on dreams and possibilities.

INTP
Intellectual, logical, precise, reserved, flexible, imaginative. Original thinkers who enjoy speculation and creative problem solving.

ESTP
Outgoing, realistic, action-oriented, curious, versatile, spontaneous. Pragmatic problem solvers and skillful negotiators.

ESFP
Playful, enthusiastic, friendly, spontaneous, optimistic, tactful, flexible. Have strong common sense, enjoy helping people in tangible ways.

ENFP
Enthusiastic, creative, spontaneous, optimistic, supportive, playful. Value inspiration, enjoy starting new projects, see potential in others.

ENTP
Inventive, enthusiastic, strategic, enterprising, inquisitive, versatile. Enjoy new ideas and challenges, value inspiration.

ESTJ
Efficient, outgoing, analytical, systematic, dependable, realistic. Like to run the show and get things done in an orderly fashion.

ESFJ
Friendly, outgoing, reliable, conscientious, organized, practical. Seek to be helpful and please others, enjoy being active and productive.

ENFJ
Caring, enthusiastic, idealistic, organized, diplomatic, responsible. Skilled communicators who value connection with people.

ENTJ
Strategic, logical, efficient, outgoing, ambitious, independent. Effective organizers of people and long-range planners.

3. How do you prefer to make decisions? If you:

- Make decisions in an impersonal way, using logical reasoning
- Value justice, fairness
- Enjoy finding the flaws in an argument
- Could be described as reasonable, level-headed

then you prefer
T
Thinking

- Base your decisions on personal values and how your actions affect others
- Value harmony, forgiveness
- Like to please others and point out the best in people
- Could be described as warm, empathetic

then you prefer
F
Feeling

4. How do you prefer to live your outer life? If you:

- Prefer to have matters settled
- Think rules and deadlines should be respected
- Prefer to have detailed, step-by-step instructions
- Make plans, want to know what you're getting into

then you prefer
J
Judging

- Prefer to leave your options open
- See rules and deadlines as flexible
- Like to improvise and make things up as you go
- Are spontaneous, enjoy surprises and new situations

then you prefer
P
Perceiving

MBTI分別為4大類(每類兩型)

E：外向型 I：內向型

S：實際型 N：直覺型

T：思考型 F：感覺型

J：判斷型 P：感知型

我的類型_____

MBTI的16類型包括

1. ESTJ行政首長
2. ESTP行銷專家
3. ESFJ銷售高手
4. ESFP娛樂事業家
5. ENTJ大將軍/大顧問
6. ENTP發明家
7. ENFJ教育家
8. ENFP傳播家
9. ISTJ銀行家
10. ISTP專門技師
11. ISFJ大管家
12. ISFP藝術家
13. INTJ科學家
14. INTP學術專家
15. INFJ作家/心理師
16. INFP社會工作家

E 外向:
從與別人的互動和
行動之中取得動力

活力來源

內向:
從反思自己的想法及
記憶和感受之中取得動力 **I**

S 實際:
喜歡專注於獲得的
資訊及其實際應用

資訊關注

直覺:
關注模式及
聯繫和可能的含義 **N**

T 思考:
根據邏輯和因果關係
的客觀分析來做決定

決策模式

感覺:
根據價值觀作決定
及考慮什麼對人重要 **F**

J 判斷:
有計劃有條理的生活
方式，喜歡井井有條

生活型態

感知:
有靈活性和即興的
方式及喜歡事情具選擇性 **P**

E I

✓ 「外向 (E)」與「內向 (I)」

泛指一個人發洩及獲得心靈能量的方向。

✓ 外向型 (Extraversion)

外向型 會偏向從與外部事物的交流促進心靈能量的流動。

✓ 內向型 (Introversion)

內向型 會偏向從自身思索、內省的過程促進心靈能量的流動。

S N

✓ 「實感 (S)」與「直覺 (N)」

泛指人們認識世界、處理資訊的方法。

✓ 實感型 (Sensing)

實感型 喜歡著眼於當前事物，慣於先使用五感來感受世界。

✓ 直覺型 (Intuition)

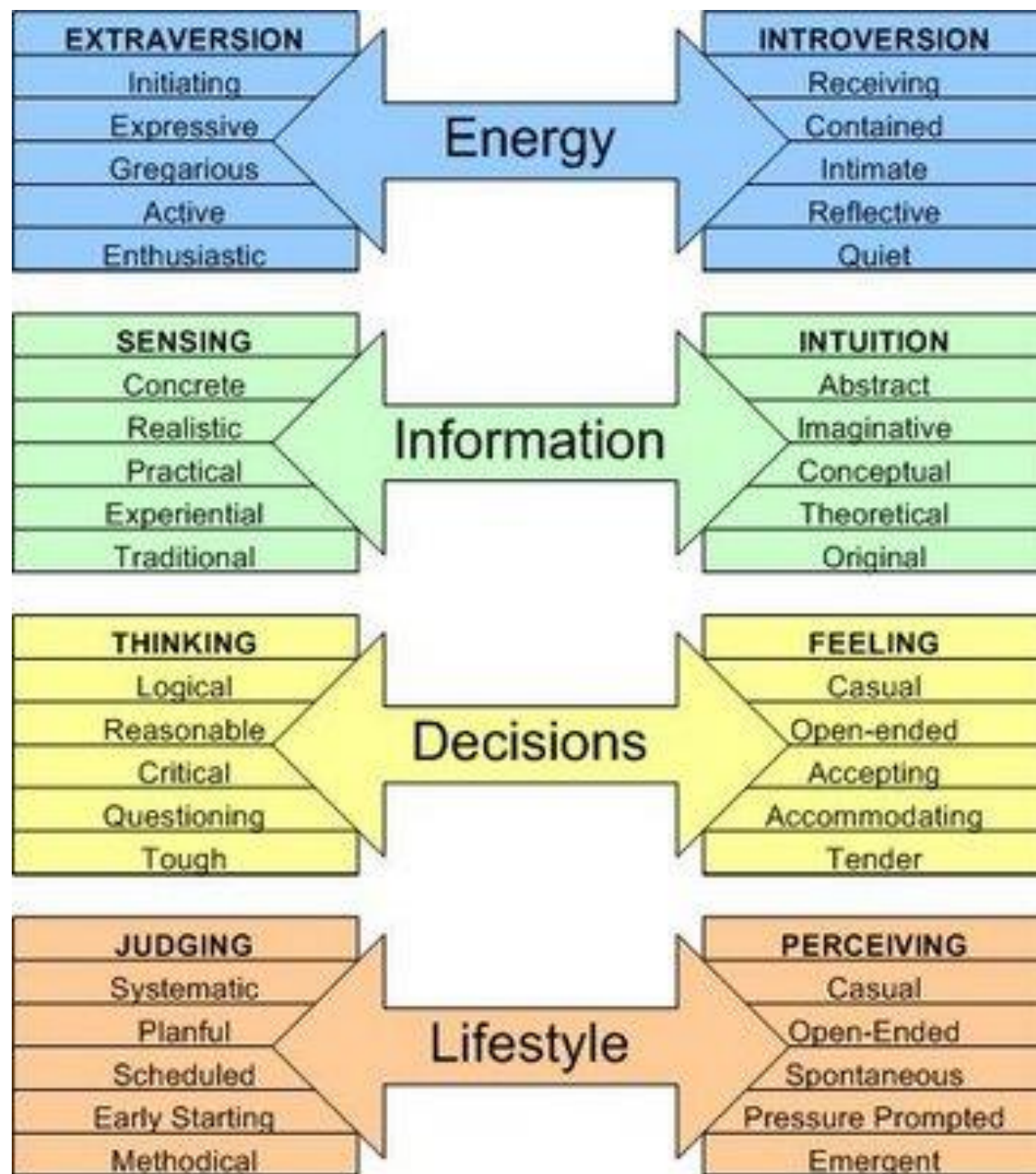
直覺型 則著眼未來，著重可能性及預感，從潛意識及事物間的關聯來理解世界。

FT

- ✓ 思考型 (T, Thinking) 比起人的感受更重視於事情的邏輯
- ✓ 情感型 (F, Feeling) 比起事情的邏輯更重視於人的感受

J P

- ✓ 判斷型（J，Judging）傾向於以結構化的方式認識世界，井然有序及有組織的生活，而且喜歡安頓一切事物。
- ✓ 感知型（P，Perceiving）則傾向於以非結構化的方式認識世界，始終開放選擇機會，自然發生及彈性的生活。



名人堂活動

請畫出一個名人堂的房子
將你們這一組的人名寫上去
在他的名字前冠上他是什麼家
進行簡單的編排與美編
派一位出來介紹這些名人
要想辦法吸引人或使人記住
加入名人譬喻與真實事蹟穿插等



慈濟
名人堂

教育家高明明

傳播家洪宇宇

大將軍林勇勇

娛樂事業家張美美

行銷專家陳圓圓

藝術家朱文文



在教育團隊我可以做什麼？



1) ESTJ 行政首長型(使命保全者)

□ 講實際、重現實、善於處理公事。由於有天生的商業或機械學頭腦，所以對抽象理論不感興趣。希望學習以使可以直接和立即應用。喜歡組織和參與活動，通常能做優秀的領導人，果斷、迅速行動起來執行決定，考慮日常事務的各種細節。有一套非常清晰的邏輯標準，有系統性地遵循，並希望他人也同樣遵循。善於將專案和人組織起來將事情完成，並盡可能用最有效率的方法得到結果，在實施計畫時強而有力。

□ 適合職業：公司首席執行官，軍官，預算分析師，藥劑師，房地產經紀人，保險經紀人，教師（貿易/工商類），物業管理，行政首長。

2) ESTP 行銷專家型(行動執行者)

- 擅長于現場解決問題。喜歡行動，對任何的進展都感到高興。往往喜好機械的東西和運動，並願意朋友在旁邊。善應變、容忍、重實效。集中精力于取得成果，不喜多加解釋。最喜好能幹好、能掌握、能分析、能合宜的交際事物。學習新事物最有效的方式是通過親身感受和練習，喜歡物質享受和時尚。
- 適合職業：企業家，股票經紀人，保險經紀人，土木工程師，旅遊管理，職業運動員/教練，電子遊戲開發員，房產開發商，行銷專家。

3) ESFJ 銷售高手型(關懷付出者)

- 熱心、健談、受歡迎，有責任心的天生合作者，積極的委員會成員。要求和諧並可能長於創造和諧，並為此果斷地執行。喜歡和他人一起精確並及時地完成任務。事無巨細都會保持忠誠。能體察到他人在日常生活中的所需並竭盡全力幫助。能得到鼓勵和讚揚時工作最出色。主要的興趣在於那些對人們的生活有直接和明顯的影響的事情。
- 適合職業：房地產經紀人，零售商，護士，理貨員/採購，按摩師，運動教練，飲食業管理，旅遊管理，銷售高手。

4) ESFP 娛樂事業家型(娛樂他人者)

- 開朗、隨和、友善、喜歡一切並使事物由於他們的喜好而讓別人感到更有興趣。喜歡行動並力促事情發生。他們了解正在發生的事情並積極參與。認為記住事實比掌握理論更為容易。在需要豐富的知識和實際能力的情況下表現最佳。靈活、自然不做作，對於新的任何事物都能很快地適應，學習新事物最有效的方式是和他人一起嘗試。
- 適合職業：幼教老師，公關專員，職業策劃諮詢師，旅遊管理/導遊，促銷員，演員，海洋生物學家，銷售人員，娛樂事業家。

5) ENTJ 大將軍/大顧問型(果斷執行者)

- 直率、果斷，各種活動的領導者。能很快看到公司/組織程式和政策中的不合理性和低效能性，發展並實施有效和全面的系統來解決問題。善於做長期的計畫和目標的設定。長於需要論據和機智的談吐的任何事情，如公開演講之類。通常見多識廣，博覽群書，喜歡拓廣自己的知識面並將此分享給他人。在陳述自己的想法時非常強而有力。
- 適合職業：公司首席執行官，管理諮詢顧問，政治家，房產開發商，教育諮詢顧問，投資顧問，法官，幕僚長，大元帥，大顧問。

6) ENTP 發明家型(高瞻遠矚者)

- 敏捷、有發明天才，長於許多事情。有鼓勵性的伙伴、機警、直言。可能出於逗趣而爭論問題的任何一個方面。在解決新的、挑戰性的問題方面富於機智，但可能忽視日常工作。容易把興趣從一點轉移到另一點。能夠輕而易舉地為他們的要求找到合乎邏輯的理由。善於找出理論上的可能性，然後再用戰略的眼光分析。善於理解別人。
- 適合職業：企業家，投資銀行家，廣告創意總監，市場管理諮詢顧問，文案，廣播/電視主持人，演員，大學校長，發明家。

7) ENFJ 教育家型(付出無求者)

- 敏感、熱情、負責任。真正地關心他人的所想所願。處理事情時盡量適當考慮別人的感情。能提出建議或輕鬆而機智地領導小組討論。喜歡社交、受歡迎、有同情心。對表揚和批評敏感。善於發現他人的潛能，並希望能幫助他們實現。
- 適合職業：廣告客戶管理，雜誌編輯，公司培訓師，電視製片人，市場專員，作家，社會工作者，人力資源管理，教育家。

8) ENFP 傳播家型(團隊鼓舞者)

□ 極為熱心、極富朝氣、機敏、富於想像力。幾乎能夠做他們感興趣的任何事情。對任何困難都能迅速給出解決辦法並隨時準備去幫助任何一個遇到難題的人。常常依據他們自己的能力去即席成事，而不是事先準備。經常能對他們想做的任何事情找到令人信服的理由。總是需要得到別人的認可，也總是準備著給與他人賞識和幫助。靈活、自然不做作，有很強的即興發揮的能力，言語流暢。

□ 適合職業：廣告客戶管理，管理諮詢顧問，演員，平面設計師，藝術指導，公司團隊培訓師，心理學家，人力資源管理，傳播家。

9) ISTJ 銀行家型(責任實踐者)

嚴肅、少言、依靠精力集中和有始有終。注重實踐、有秩序、實事求是、有邏輯、現實、值得信賴。設法組織好每樣事情。負責任、他們自己決定該做什麼並不願反對和干擾、堅定不移地去完成它。不易分心。喜歡將工作、家庭和生活都安排得井井有條。重視傳統和忠誠。

適合職業：首席資訊系統執行官，天文學家，資料庫管理，會計，房地產經紀人，偵探，行政管理，信用分析師，銀行家。

10) ISTP 專門技師型(按部就班者)

- 冷靜的旁觀者，少言、自制、以獨有的好奇心和出人意料的有創意的幽默觀察和分析生活。往往對起因和結果感興趣，也對機械的事物怎麼及為什麼奏效及用邏輯原理組織事實傾注興趣。擅長抓住實際問題的核心並尋求解決辦法。能從大量的資訊中很快的找到關鍵的癥結所在，用邏輯的方式處理問題，重視效率。
- 適合職業：資訊服務業經理，電腦程式員，警官，軟體發展員，律師助理，消防員，私人偵探，藥劑師，專門技師。

11) ISFJ 大管家型(滋潤眾生者)

- 少言、友善、負責任又認真。盡心地工作以盡職責。可以使任何項目和群體更加穩定。周到、刻苦、準確。他們的興趣通常不是技術性的。能對必要的細節有耐心、忠貞、體諒人、有洞察力、關心別人的想法。努力把工作和家庭環境營造得有序而溫馨。
- 適合職業：內科醫生，營養師，圖書/檔案管理員，室內裝潢設計師，客戶服務專員，記帳員，特殊教育教師，酒店管理，大管家。

12) ISFP 藝術家型(藝術享受者)

- 羞怯、不事聲張的友善、敏感、和諧、謙虛看待自己的能力。回避爭論，不將自己的觀點和價值觀強加于人。一般來說，無意于做領導工作，但常常是忠實的追隨者，因為他們享受眼前的樂趣，所以事情做完經常會放鬆自己，而不願讓過度的緊迫和太多事情來破壞這種享受。
- 適合職業：室內裝潢設計師，按摩師，客戶服務專員，服裝設計師，廚師，護士，牙醫，旅遊管理，藝術家。

13) INTJ 科學家型(科學系統者)

- 具有創造性的思想並大力推動他們自己的主意和目標。目光遠大、對外部事件能迅速找到有意義的模式。在吸引他們的領域，他們有很好的能力去組織工作並將其進行到底。不輕信、具批判性、獨立性、有決心，對能力和行動有高的標準。
- 適合職業：首席財政執行官，智慧財產權律師，設計工程師，精神分析師，心臟病專家，媒體策劃，網路系統管理員，建築師，科學家。

14) INTP 學術專家型(分析思考者)

- 沈默寡言、內向、靈活、適應力強。特別喜歡理論上或科學方面的追求。喜愛用邏輯和分析解決問題。主要有興趣在於出主意，不大喜歡聚會和閑聊天。傾向於有明確範圍的愛好。謀求他們的某些特別的愛好能得到充分運用和發揮作用的那些職業。多疑，有時會有點挑剔，喜歡分析。
- 適合職業：軟體設計師，風險投資家，法律仲裁人，金融分析師，大學教師（經濟學），音樂家，智慧財產權律師，網站設計師，學術專家。

15) INFJ 作家/心理師型(價值捍衛者)

依靠堅毅不拔取得成功，富創造力，希望做需要和想要做的事情。全力投入自己的工作。沈靜地堅強、責任心強、關心他人。因其堅定的原則而受尊重。由於他們在如何最好為公共利益服務等方面的明晰的洞察力，別人可能會尊重和追隨他們。在對於目標的實現過程中有計劃而且果斷堅定。

適合職業：特殊教育教師，建築設計師，培訓經理/培訓師，職業策劃諮詢顧問，心理諮詢師，網站編輯，仲裁人，作家。

16) INFP 社會工作家型(慈悲為懷者)

- 沈穩的觀察者、理想主義、忠實、看重外在的生活和內在的價值的一致。有求知欲，能迅速發出各種可能性，常常起到促進實行一些主張的作用。只要某種價值觀不受到威脅，他們都善應變、靈活和接受。願意諒解別人和了解充分發揮人的潛力的方法。對財富和周圍的事物不太關心。
- 適合職業：心理學家，人力資源管理，翻譯，大學教師（人文學科），社會工作者，圖書管理員，服裝設計師，編輯/網站設計師，哲學家。

what kind of entrepreneur are you?

Meyers-Briggs Type Indicator for 16 of the most successful entrepreneurs.

The Dichotomies

Extroverted (E) — Introverted (I)
Intuitive (N) — Sensing (S)
Thinking (T) — Feeling (F)
Perceiving (P) — Judging (J)

"It takes all kinds to make a world"
- Miguel Cervantes



ENTP
The dreamer

steve wozniak

Creative, inquisitive, curious. Interested in many different things, and enjoys imagining optimistic possibilities. Love excitement of new projects, but bored by routines and bureaucracy.



ENFP
The conqueror

arianna huffington

Enthusiastic and creative. Excited by connecting the dots and connecting people. Charming and full of empathy, but reject things perceived as ordinary or traditional even when practical.



INFP
The advocate

susan wojcicki

Driven by inner values and passions. Extremely loyal and excels at motivation and conflict resolution. Great written communication allows them to execute a clear long term vision. Can seem aloof or stubborn.



ISFP
The composer

beyoncé knowles

Great improvisers and teammates. Decide quickly based on strong personal convictions while being sensitive and accepting. Lead teams well, pulling the best performances from team, but can be unreliable.



ESFP
The performer

richard branson

Loud, but tactful, they are influential and persuasive. Great story tellers that love to be at the center of attention. Opportunism makes them good crisis managers, but sometimes childish or impulsive.



ESTP
The executor

donald trump

Incredibly realistic and pragmatic. Are all business and focus on moving forward. The focus is always on the results, but flexible if they can keep making progress. This can lead to unscrupulous practicality.



ISTP
The artisan

steve jobs

Observe and then act. Fiercely independent and proud of the detachment which helps them notice incredible detail and scope. Very loyal and committed, but can be blunt and insensitive.



INTP
The architect

larry page

Quiet and reserved, but constantly analyzing the world around them. Dive deep on problems and solve core issues theoretically. However, buck authority and lack interest in implementing their solutions.



ENTJ
The commander

jack welch

Confident, logical, and decisive. Like to be in charge and naturally fall into that position. Believe in self improvement by overcoming difficult obstacles. Cannot abide other authorities or rules, undiplomatic.



INTJ
The mastermind

elon musk

The most independent personality type, they make "outside the box" look boring and obvious, but are also driven to implement their ideas. Very confident perfectionists. Not used to praising others. Arrogant and rough.



INFJ
The counselor

jk rowling

Search for meaning in everything. See the world as coherent, want to use that vision for good. Empathetic and insightful about the motivations of others, but can have difficulty working in competitive environments.



ENFJ
The teacher

oprah winfrey

Warm and empathetic, draw energy from empowering others. Value integrity and authenticity above everything else. Influence comes from charm and likability, can neglect personal needs and boundaries.



ESFJ
The provider

sofia vergara

Reliable and loyal, are popular and well-liked. Earn trust with strong work ethic. They communicate feelings and opinions effectively, but are inflexible when long term planning or integrating multiple points of view.



ISFJ
The protector

cher wang

Responsible and ordered, usually works harder than the people around them. Can lead to admiration, but also a sense of personal entitlement. Very high expectations of others. Try to do work others have trouble with.



ISTJ
The inspector

jeff bezos

Thorough, logical, tend to see things as black or white. Detached, have trouble expressing personal feelings and compensate with directness. Can focus on details without regard to practical requirements.



ESTJ
The supervisor

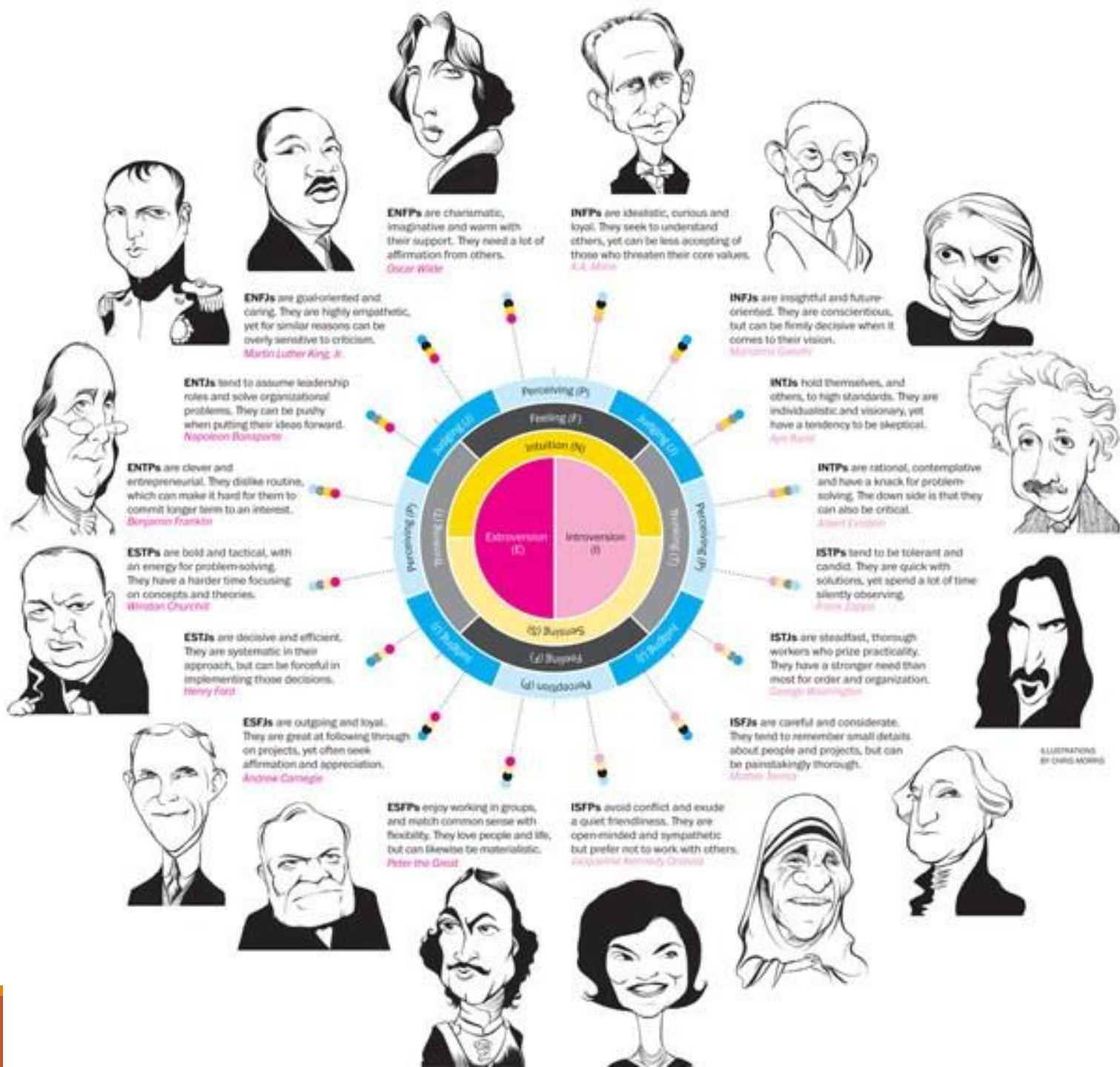
tory burch

Loves of order and structure, likes to be the authority. Intensely practical and outgoing, with a very strong work ethic. Personal obligations are law. Have a hard time appreciating the emotions of others.

Who's your character?

STAR WARS personality chart

 <p>ISTJ</p> <p>Owen Lars</p> <p>The Inspector</p> <p>Responsible, loyal, and hard working. Have an acute sense of right and wrong and work to preserve established norms and traditions. Somewhat reserved and prefer to work alone, but can make great team members if the need arises. Characterized by the ability to work hard and make sacrifices to keep society running smoothly.</p>	 <p>ISFJ</p> <p>C-3PO</p> <p>The Protector</p> <p>Traditional, loyal, quiet, and kind. Extremely intuitive about people and sensitive to others' needs. Often fear change and try hard to maintain peace and order. Tend to serve behind the scenes without seeking recognition. Like routine and possess excellent follow-through skills. Characterized by the ability to identify the needs of others and meet them selflessly.</p>	 <p>INFJ</p> <p>Obi-Wan Kenobi</p> <p>The Counselor</p> <p>Introspective, caring, sensitive, and complex. Strive for peace and seek to develop and guide others. Value self-control and the pursuit of the greater good. Live their lives with a great purpose, and devoted to the causes they believe in. Characterized by the ability to connect with the essence of others and to identify their strengths.</p>	 <p>INTJ</p> <p>Palpatine</p> <p>The Mastermind</p> <p>Objective, independent, thorough, and adaptable, with well-developed powers of concentration. Natural leaders who strive for perfection. Talented in bringing ideas from conception to reality. Expect perfection from themselves as well as others. Characterized by their desire to produce mastery and achievement that reflects their brilliance.</p>
 <p>ISTP</p> <p>Chewbacca</p> <p>The Crafter</p> <p>Independent and adventurous, yet quiet and reserved. Interested in how and why things work. Adaptable and spontaneous, likes to live in the moment. Loyal to their peers and to their internal value systems, but not overly concerned with respecting rules if they get in the way. Characterized by their ability to get things done.</p>	 <p>ISFP</p> <p>Bail Organa</p> <p>The Artist</p> <p>Quiet, serious, sensitive, and kind. Loyal and faithful, dislike conflict. Have a keen appreciation for beauty due to their highly developed senses. Likely to be original and creative. Highly affectionate, but can be difficult to get to know. Live in the present and yearn for freedom. Characterized by their desire to help and contribute to the well-being of others.</p>	 <p>INFP</p> <p>Luke Skywalker</p> <p>The Idealist</p> <p>Introspective, private, creative, and highly idealistic. Driven by their values, and interested in helping people and serving humanity. Adaptable and laid-back unless a strongly-held value is threatened. Imaginative, often talented in language and writing. Characterized by their ability to be present with another person on a deep level.</p>	 <p>INTP</p> <p>Yoda</p> <p>The Architect</p> <p>Logical, original, reserved, and curious. Focus on ideas, theories, and explanations. Have a calm, serious exterior, but a deeply passionate soul. Appreciate and respect intelligence in others. Have a strong ability to stay on task. Characterized by their ability to design sophisticated systems and theories that improve the lives of others.</p>
 <p>ESTP</p> <p>Han Solo</p> <p>The Promoter</p> <p>Friendly, adaptable, and action-oriented "doers" who are focused on immediate results. Think on their feet and thrive in crises. Informal risk-takers who live fast-paced lives. Never allow rules to get in the way of their ambitions. Straightforward and realistic, take criticism well. Characterized by their ability to get things done and work well with others.</p>	 <p>ESFP</p> <p>Wicket</p> <p>The Performer</p> <p>Outgoing, friendly, and fun-loving. Likely to be the center of attention in social situations. Love new experiences and live for the moment. Adapt readily to new people and environments. can get bored easily. Enjoy material comforts and want the best of what life has to offer. Characterized by their ability to create positive experiences for others.</p>	 <p>ENFP</p> <p>Qui-Gon Jinn</p> <p>The Champion</p> <p>Enthusiastic, idealistic, inspiring, and creative. Actively advocate for what they feel to be important, attracting others to their causes with excellent people skills, warmth, and positivity. Excited by new ideas but tend to get bored with details. Characterized by their ability to inspire and motivate others with their enthusiasm and passion for life.</p>	 <p>ENTP</p> <p>R2-D2</p> <p>The Inventor</p> <p>Quick, innovative, curious, and resourceful. Excellent ability to understand concepts and apply logic to find solutions. Introspective and carefree nonconformists who are bored by routine. Thrive at finding crafty solutions to technical problems. Characterized by their ability to pursue and succeed at any risk-taking venture.</p>
 <p>ESTJ</p> <p>Darth Vader</p> <p>The Supervisor</p> <p>Practical, realistic, organized, and strategic. Possess natural leadership qualities. Strict boundary setters who take personal responsibility very seriously. Intensely focused on getting results and seek ways to do so in the most efficient way possible. Characterized by their ability to preserve traditions and provide security for their loved ones.</p>	 <p>ESFJ</p> <p>Jar Jar Binks</p> <p>The Provider</p> <p>Warmhearted, conscientious, and popular. Tend to put the needs of others over their own needs. Sensitive to criticism and need positive reinforcement to feel good about themselves. Supportive and generous, can sometimes come across as overbearing due to their capacity for empathy. Characterized by their genuine concern for others, which drives everything they do.</p>	 <p>ENFJ</p> <p>Padme Amidala</p> <p>The Giver</p> <p>Warm, empathetic, and charismatic with excellent people skills. Highly sensitive to the emotions and needs of others, likely to find hidden potential in others and strive to help them fulfill it. Take their obligations to others very seriously. Characterized by their ability to help develop others, and making a lasting difference in people's lives.</p>	 <p>ENTJ</p> <p>Leia Organa</p> <p>The Executive</p> <p>Assertive, strategic, and decisive, with a natural desire to lead. Intelligent and well-informed, value knowledge and competence. Are quick to see illogical and inefficient systems, and develop intelligent solutions in response. Characterized by their ability to lead confidently and reach goals with excellence.</p>



WHO ARE YOU?

MBTI CHART



ISTP

INTROVERTED SENSING THINKING PERCEIVING
Tolerant and flexible, quiet observers until a problem appears, then act quickly to find workable solutions. Analyze what makes things work and readily get through large amounts of data to isolate the core of practical problems. Interested in cause and effect, organize facts using logical principles, value efficiency.

Mechanic



ISFP

INTROVERTED SENSING FEELING PERCEIVING
Quiet, friendly, sensitive, and kind. Enjoy the present moment, what's going on around them. Like to have their own space and to work within their own time frame. Loyal and committed to their values and to people who are important to them. Dislike disagreements and conflicts, do not force their opinions or values on others.

Artist



INFP

INTROVERTED INTUITIVE FEELING PERCEIVING
Idealistic, loyal to their values and to people who are important to them. Want an external life that is congruent with their values. Curious, quick to see possibilities, can be catalysts for implementing ideas. Seek to understand people and to help them fulfill their potential. Adaptable, flexible, and accepting unless a value is threatened.

Idealist



INTP

INTROVERTED INTUITIVE THINKING PERCEIVING
Seek to develop logical explanations for everything that interests them. Theoretical and abstract, interested more in ideas than in social interaction. Quiet, contained, flexible, and adaptable. Have unusual ability to focus in depth to solve problems in their area of interest. Skeptical, sometimes critical, always analytical.

Thinker



ESTP

EXTRAVERTED SENSING THINKING PERCEIVING
Flexible and tolerant, they take a pragmatic approach focused on immediate results. Theories and conceptual explanations bore them; they want to act energetically to solve the problem. Focus on the here and now. Spontaneous, enjoy material comforts and style. Learn best through doing.

Doer



ESFP

EXTRAVERTED SENSING FEELING PERCEIVING
Outgoing, friendly, and accepting. Exuberant lovers of life, people, and material comforts. Enjoy working with others to make things happen. Bring common sense and a realistic approach to their work, and make work fun. Flexible and spontaneous, adapt readily to new people and environments. Learn best by trying a new skill with other people.

Entertainer



ENFP

EXTRAVERTED INTUITIVE FEELING PERCEIVING
Warmly enthusiastic and imaginative. See life as full of possibilities. Make connections between events and information very quickly, and confidently proceed based on the patterns they see. Want a lot of affirmation from others, and readily give appreciation and support. Spontaneous and flexible, often rely on their ability to improvise and their verbal fluency.

Inspirer



ENTP

EXTRAVERTED INTUITIVE THINKING PERCEIVING
Quick, ingenious, stimulating, alert, and outspoken. Resourceful in solving new and challenging problems. Adept at generating conceptual possibilities and then analyzing them strategically. Good at reading other people. Bored by routine, will seldom do the same thing the same way, apt to turn to one new interest after another.

Visionary



ISTJ

INTROVERTED SENSING THINKING JUDGING
Quiet, serious, earn success by thoroughness and dependability. Practical, matter-of-fact, realistic, and responsible. Decide logically what should be done and work toward it steadily, regardless of distractions. Take pleasure in making everything orderly and organized – their work, their home, their life. Value traditions and loyalty.

Duty Fulfiller



ISFJ

INTROVERTED SENSING FEELING JUDGING
Quiet, friendly, responsible, and conscientious. Committed and steady in meeting their obligations. Thorough, painstaking, and accurate. Loyal, considerate, notice and remember specifics about people who are important to them, concerned with how others feel. Strive to create an orderly and harmonious environment at work and at home.

Nurturer



INFJ

INTROVERTED INTUITIVE FEELING JUDGING
Seek meaning and connection in ideas, relationships, and material possessions. Want to understand what motivates people and are insightful about others. Conscientious and committed to their firm values. Develop a clear vision about how best to serve the common good. Organized and decisive in implementing their vision.

Protector



INTJ

INTROVERTED INTUITIVE THINKING JUDGING
Have original minds and great drive for implementing their ideas and achieving their goals. Quickly see patterns in external events and develop long-range explanatory perspectives. When committed, organize a job and carry it through. Skeptical and independent, have high standards of competence and performance – for themselves and others.

Scientist



ESTJ

EXTRAVERTED SENSING THINKING JUDGING
Practical, realistic, matter-of-fact. Decisive, quickly move to implement decisions. Organize projects and people to get things done, focus on getting results in the most efficient way possible. Take care of routine details. Have a clear set of logical standards, systematically follow them and want others to also. Forceful in implementing their plans.

Guardian



ESFJ

EXTRAVERTED SENSING FEELING JUDGING
Warmhearted, conscientious, and cooperative. Want harmony in their environment, work with determination to establish it. Like to work with others to complete tasks accurately and on time. Loyal, follow through even in small matters. Notice what others need in their day-by-day lives and try to provide it. Want to be appreciated for who they are and for what they contribute.

Caregiver



ENFJ

EXTRAVERTED INTUITIVE FEELING JUDGING
Warm, empathetic, responsive, and responsible. Highly attuned to the emotions, needs, and motivations of others. Find potential in everyone, want to help others fulfill their potential. May act as catalysts for individual and group growth. Loyal, responsive to praise and criticism. Sociable, facilitate others in a group, and provide inspiring leadership.

Giver



















ENTJ

EXTRAVERTED INTUITIVE THINKING JUDGING
Frank, decisive, assume leadership readily. Quickly see illogical and inefficient procedures and policies, develop and implement comprehensive systems to solve organizational problems. Enjoy long-term planning and goal setting. Usually well informed, well read, enjoy expanding their knowledge and passing it on to others. Forceful in presenting their ideas.

Executive

MBTI Types During Class.

<p>*Taking notes and focusing on what the teacher has to say as it's more than likely their greatest point of interest*</p>	<p>INFJ THE COUNSELOR</p>  <p>ENFJ THE TEACHER</p>  <p>ISTJ THE INSPECTOR</p>  <p>ISTP THE CRAFTSMAN</p> 
<p>*Cracking jokes with their friends in the back of the room*</p>	<p>ENFP THE CHAMPION</p>  <p>ENTP THE VISIONARY</p>  <p>ESFP THE PERFORMER</p>  <p>ESTP THE DYNAMO</p> 
<p>*Sitting up front and constantly adding their input on what the teacher's saying.</p>	<p>ISFJ THE PROTECTOR</p>  <p>ESFJ THE PROVIDER</p>  <p>ENTJ THE COMMANDER</p>  <p>ESTJ THE SUPERVISOR</p> 
<p>*Sleeping in the back of the classroom because they're bored about what's going on*</p>	<p>INTJ THE MASTERMIND</p>  <p>INTP THE ARCHITECT</p> 
<p>"Is this going to be on the test?"</p>	<p>ISFP THE COMPOSER</p>  <p>INFP THE HEALER</p> 

MBTI16類型的比例

ISTJ 11.6%	ISFJ 13.8%	INFJ 1.5%	INTJ 2.1%
ISTP 5.4%	ISFP 8.8%	INFP 4.4%	INTP 3.3%
ESTP 4.3%	ESFP 8.5%	ENFP 8.1%	ENTP 3.2%
ESTJ 8.7%	ESFJ 12.3%	ENFJ 2.5%	ENTJ 1.8%

Q&A

The image features a stylized logo for 'Q&A'. The letter 'Q' is a large, rounded orange shape with a white interior containing a purple question mark. The ampersand '&' is a blue, rounded, intertwined shape. The letter 'A' is a large, green, blocky shape with a dark green shadow or outline. The letters are set against a white background with a solid orange horizontal bar at the bottom.



感恩

THANK YOU



heart love element

奈普敦智慧平台

指教電郵：jack01823@gmail.com

